



Slowing the Game Down™

Your Key to Greater Success AND the Time to Enjoy It

Professional athletes, after enjoying an extraordinarily-successful outing, often say that the reason they were so successful was that “the game slowed down.” When pressed for more details they say that it felt as if everything was happening in slow motion. Not only were they able to see everything that was going on with great clarity, they knew exactly what they needed to do to respond to their changing environment.

I **mag**ine what it would be like if you could “slow the game down” — if your focus was so intense and problem-solving capabilities so refined that you knew exactly what you needed to do in order to:

- Craft simple, inexpensive and easy-to-implement solutions to problems you face.
- Ignore those annoying distractions, the “white noise,” that attempts to rob of you of the success you so richly deserve.
- End your workday knowing that you accomplished more in eight hours than you used to in ten.

Slowing the Game Down™ helps you deal with your daily challenges as if they were happening in slow motion. How? By helping you understand:

- How natural human tendencies create problems for you, how much time and energy these problems cost you and how to overcome these natural tendencies.
- How to deal with “white noise” — those external factors that

challenge your resolve and distract you from your most valuable work.

- How to align time utilization with your personal style — understanding your personal style can help you avoid fighting your chronobiological clock or procrastinating on essential tasks.

These powerful insights come to you in three programs:

- *7 Steps to Becoming INVALUABLE* (Overcoming Natural Human Tendencies)
- *It Was Never About Time Management Anyway* (Managing Focus, Not Time)
- *Managing Your Personal Style* (Aligning Your Talents, Time and Attention)

All three programs utilize counter-intuitive thinking — a way of thinking that’s contrary to what our human nature suggests. Why counter-intuitive thinking? Because the intuitive approaches you’re using leave you feeling frustrated, overwhelmed and exhausted.

Slowing the Game Down™ not only helps you achieve the success you desire, it affords you the time to enjoy it. Don’t you owe it to yourself and your staff to slow the game down?

Call: Dale Furtwengler
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314-707-3771
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Pam Vaccaro, MA, CSP
Designs on Time
314-832-7056
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Dale Furtwengler is an internationally-acclaimed author, professional speaker and business consultant whose work has been recommended by the University of Glasgow, the University of New South Wales and the Australian Institute of Management.

Dale uses a facilitated style to engage participants in learning how to

think counter-intuitively — a way of thinking that’s contrary to what our human nature suggests. In doing so he helps them:

- attract opportunities instead of pursuing them;
- craft simple, inexpensive, easy-to-implement solutions;
- increase profits without adding resources.

What people are saying about Dale:

“The Institute of Management Accountants and the Gateway Association of Payroll Professionals invited Dale to speak on *7 Steps to Becoming Invaluable* on two separate occasions. Each time I walked away better equipped to make needed adaptations to my leadership and management styles within the workplace. More importantly, each time my personal life was impacted and improved upon.”

Reid F. Sullivan, Kelly Financial Resources

“What impressed me most was how you captivated the audience and held them spellbound as they rethought much of what they thought they knew.”

Robert Gergen, Chair, Business Persons Between Jobs

“I’ve been drifting in and out of the afternoon breakout sessions and virtually every presenter referenced your luncheon keynote in their presentations.”

*Janet Vigen Levy, SPECTRUM Conference Co-Chair,
Community Service Public Relations Council*

“The way that I judge the power of a message is by the number of people in the audience taking notes. During Dale’s presentation of the *7 Steps to Becoming Invaluable*, over half of the audience was taking notes.”

*David Burlis, Express Employment Professionals
Sponsor — Small Business Week Opening Keynote*

“As I listened to your program I realized that I was treating my elderly mother like a two-year old instead of a woman of wisdom and experience. I now know what I have to do to improve our relationship. When I came here today I was wound very tight. As I listened to your message, I felt myself becoming more and more relaxed.”

Anonymous

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Pam Vaccaro, MA, CSP is a nationally-recognized speaker and author for over twenty years. She understands the need for an innovative approach to the timeworn, but critical, issue of “time management.”

With her well researched, quick-paced and witty insights, Pam delivers highly practical solutions to clients

hungry for a new perspective on productivity and organization. Her history of counter-intuitive thinking on managing time now suggests we are all experiencing FDD — Focus Deficit Disordersm. She shows clients how to manage their focus for greater success.

Clients’ comments about Pam:

“The reason I hired Pam was simple. I wanted a unique view of “time management.” She challenges many of the typical approaches to time management which most professionals find don’t work. And, she did her homework before she arrived. The results showed. Her session was superb!”

*Thomas Ferraro, Director, Strategic Relations
Mayo Clinic Health Solutions*

“Your attention to our needs and goals has made this endeavor a partnership. I can tell you are sincerely interested in our success and that makes working with you very productive and enjoyable.”

*Diana Bentz, Leadership Development Manager
Commerce Bancshares, Inc.*

“Each year I have the responsibility of choosing a speaker for our annual Education Fair. This year I arranged for Pam Vaccaro to do a day-long session. It was one of the best decisions I have made at during my tenure at Hanger.”

*Michael George, Vice President, Operations
Hanger Orthopedic, Inc.*

“You really can’t beat having a speaker with a great message who delivers it in a strong, upbeat and humorous manner. You do all the right things and our evaluations reflect that.”

*Mary Lou Cooper, Program Manager,
Council of State Governments-West*

“What was particularly impressive about your presentation was how you customized it for our audience. You took time to speak with a few of our members. You genuinely care about ensuring that you reach your audience with practical, no-nonsense, straightforward content. Your score was 9.49 on a 10 point scale.”

*Beth Quick-Andrews, Chapter Administrator,
Human Resource Management Association of Greater St. Louis*

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